



# **Enhancing Organic Integrity**

Monitoring of supply chain transactions based on grain yield Gerald A. Herrmann, Kyiv, 25.09.2015













### Challenges in the supply chain:

- Certificate is basis for trade
  - Internal systems have to be maintained to manage the certificates
    - -> Bureaucracy, time, challenges regarding time zones and languages
- Certificate is provided by the seller
  - Certificates provided on paper, scanned, pdf etc.
  - Has it still valid in terms of scope, products, status, validity
- Transparency in the supply chain is difficult to be achieved
  - Companies are investing into development of supply chains in terms of product quality, availability, price. Information need to be handled strictly confidential
  - As a buyer it is sometimes hard (if not impossible) to get required information
- Transparency needs to be improved without compromising the confidentiality of data and investment into the supply chain!





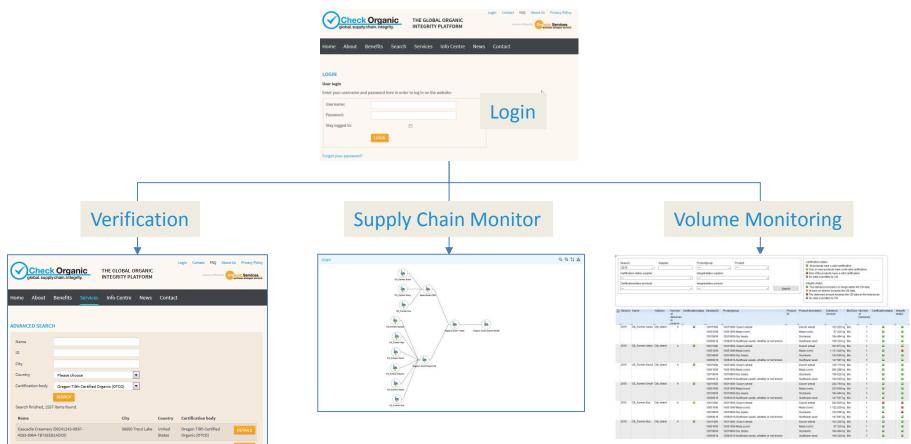


# The solution: Check Organic provides integrity data

- Improve the integrity of products AND respect the confidentiality of data
- Online platform allowing for verification of certification data. Worldwide in real time along the supply chain..
- Provides the buyer solid data raised by certification bodies (not provided by the seller!).
- Theses certification data can be linked to data of the supply chain (product, volume, buyer, seller, date, amount etc.).
- Plausibility checks and automated notifications can draw the attention to the areas where attention/action is needed and keep you sleep well in case the integrity is proven.







Notification services in case of changes in the data of a specific supplier



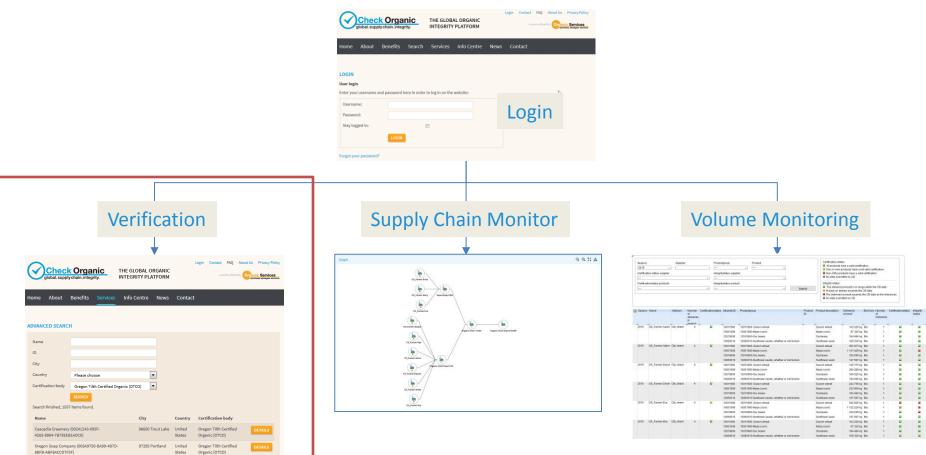


#### **Basic information**

- Information are based on
  - Certification information gathered from CBs
  - Transaction information gathered from traders
- Information are gathered via Excel upload, manual input or interface (XML web-service)
- All product information are based on a harmonized product nomenclature (based on international custom codes); this allows for data mapping in a multi-lingual data source
- B2B approach, access requires registration
- User pays according to service level; CBs receive a share of turnover based on their certification data







Notification services in case of changes in the data of a specific supplier





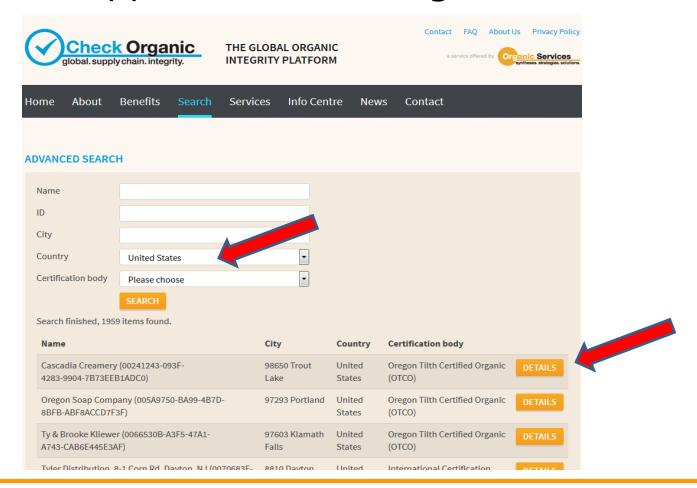
### Verification (single or list of suppliers)

- Find single suppliers by searching for number, name, product, CB. See information about certification (standard, CB, status, validity)
- Set up lists for supply chains and add suppliers to each list.
   See information about status in traffic light. Sort by status (colour of traffic light)
- Receive information via e-mail in case the status or the scope of certification for a supplier changes





## Supplier Monitor (single search)



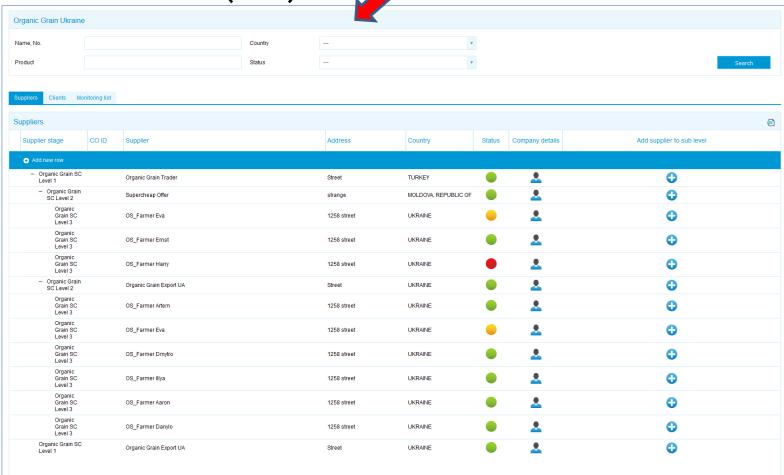
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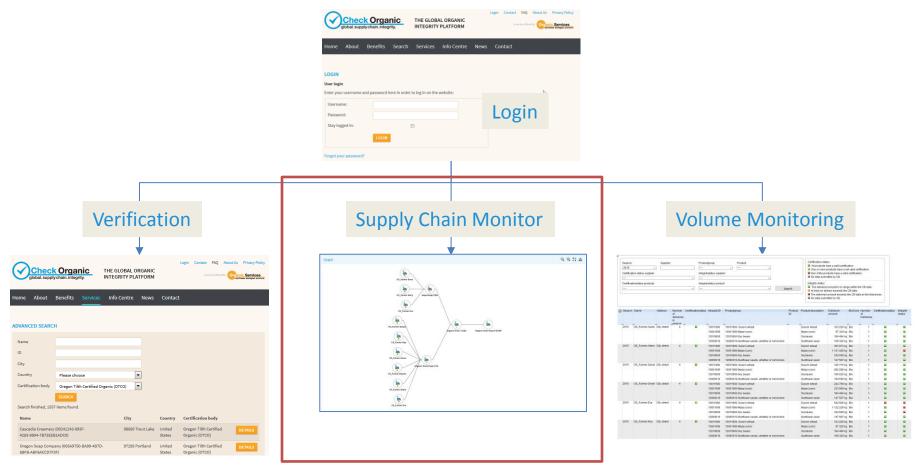
### Verification (list)

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Notification services in case of changes in the data of a specific supplier





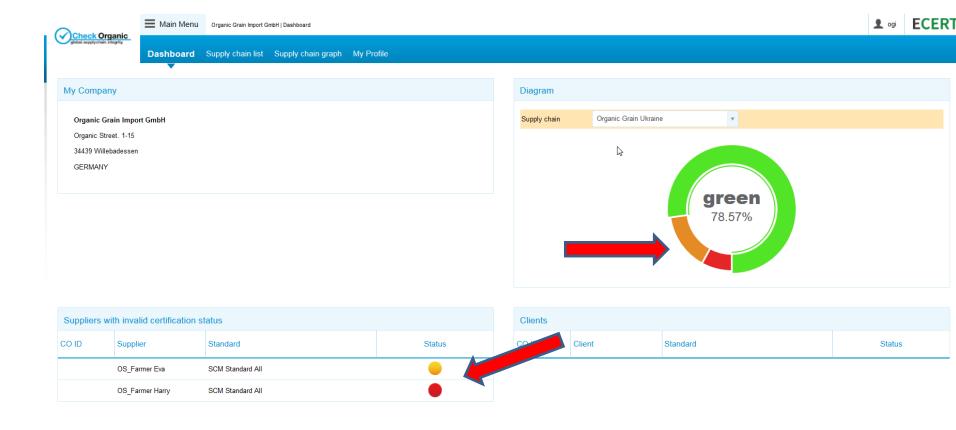
### **Supply Chain Monitor**

- Build supply chains by simply adding suppliers and subsuppliers.
- In case certification information is available in the system (from the respective CB) the certification status is displayed
- Real time updating through CBs allows for an up to date information about certification status of suppliers in the supply chain.
- All data exportable to Excel



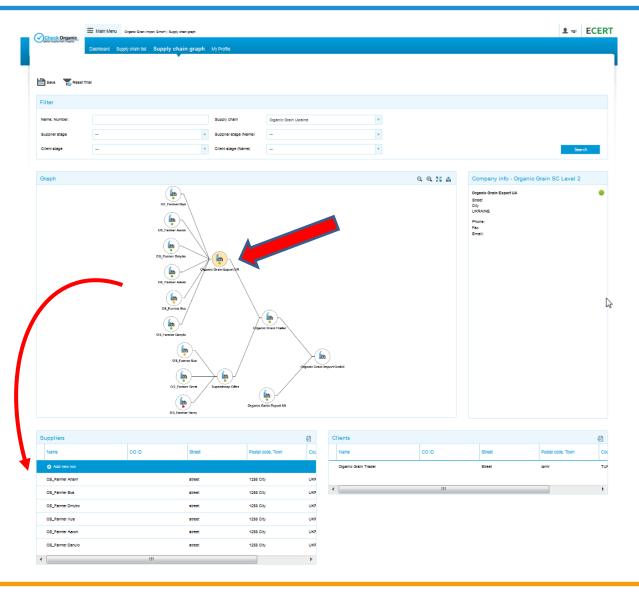


### Supply Chain Monitor / dashboard





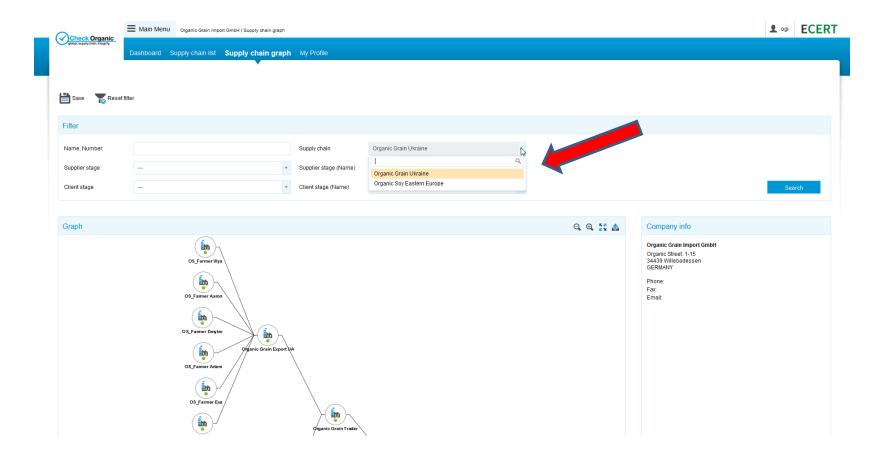






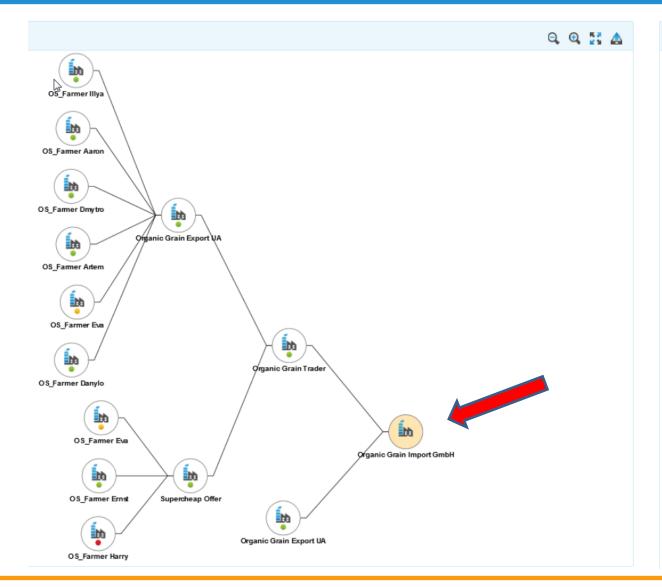


## Supply Chain Monitor / filter









#### Company info

#### Organic Grain Import GmbH

Organic Street. 1-15 34439 Willebadessen **GERMANY** 

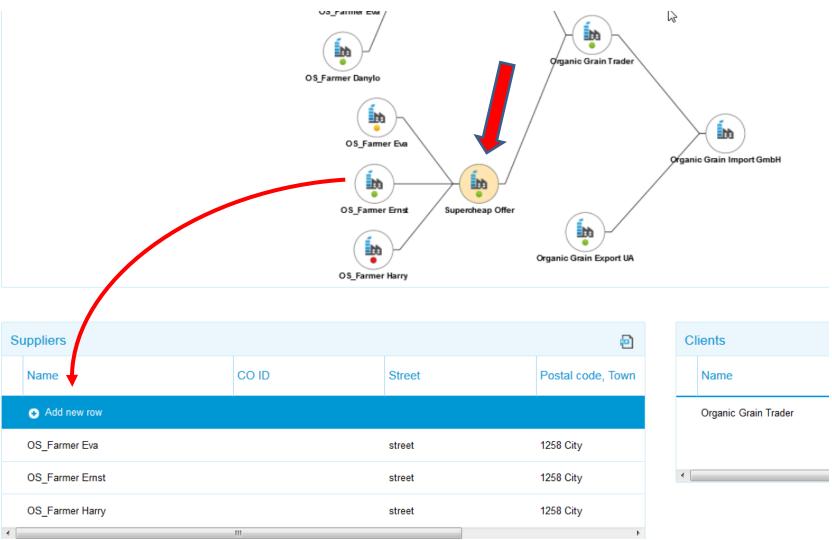
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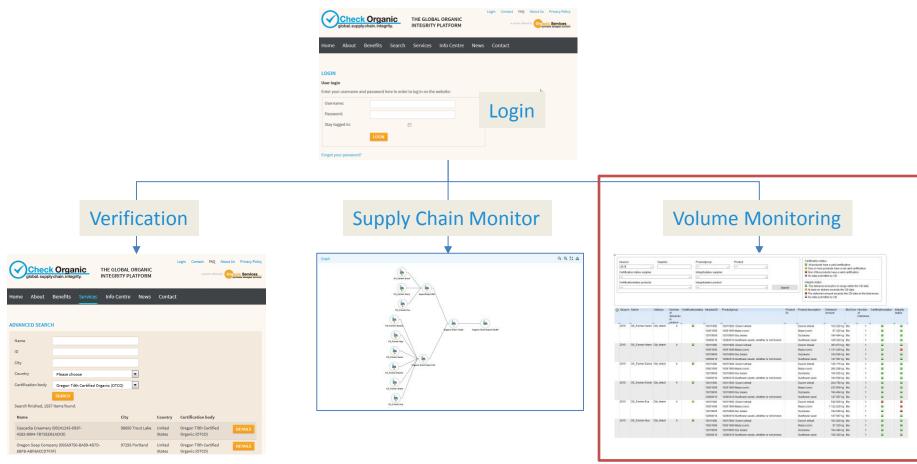




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Notification services in case of changes in the data of a specific supplier





### Supplier Volume Monitor

- Certification data are the basis of the system. They are gathered from CBs (and national platforms).
- In addition data are gathered from participating traders.
   Traders provide data mostly via interface from their ERP system at this time. Small traders may input data manually.
- Based on transactions the mass balance is calculated per trader in real time.
- The traffic light system shows certification and integrity status
- This system is operational in Italy under Federbio FIP





### Supplier Volume Monitor / traffic lights

#### Certification status:

- All products have a valid certification.
- One or more products have a not valid certification.
- Non of the products have a valid certification.
- No data submitted by CB.

#### Integrity status:

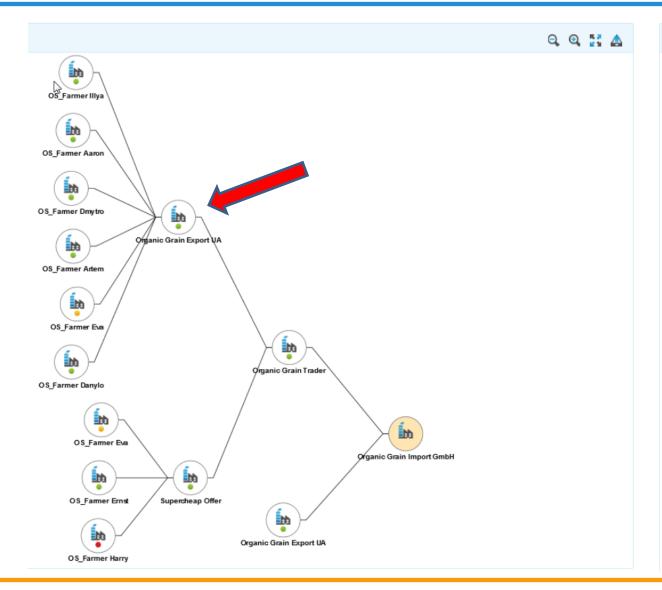
- The delivered amount is in range within the CB data.
- At least on delivery exceeds the CB data.

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- The delivered amount exceeds the CB data an the tolerances.
- No data submitted by CB.







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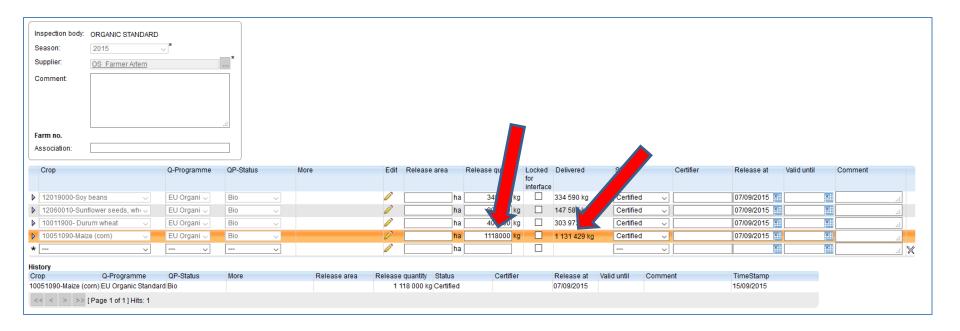
# Organic Grain Export UA – Supplier overview

5	Season	Name	Address	Number of deliveries in season	Certificationstatus	Intrastat ID	Productgroup	Product ID	Product description	Delivered amount	Bio/Conv	Number of Deliveries	Certificationstatus	s Integrit status
2	2015	OS_Farmer Aaron	City, street	4		10011900	10011900- Durum wheat		Durum wheat	103 220 kg	Bio	1		_
						10051090	10051090-Maize (corn)		Maize (corn)	97 320 kg	Bio	1		=
							12019000-Soy beans		Soybeans	184 484 kg	Bio	1		=
						∠060010	12060010-Sunflower seeds, whether or not broker		Sunflower seed	169 320 kg	Bio	1		
2	2015	OS_Farmer Artem	City, street	4		10011900	10011900- Durum wheat		Durum wheat	303 973 kg	Bio	1		
						10051090	10051090-Maize (corn)		Maize (corn)	1 131 429 kg	Bio	1		
						12019000	12019000-Soy beans		Soybeans	334 590 kg	Bio	1		
						12060010	12060010-Sunflower seeds, whether or not broker		Sunflower seed	147 587 kg	Bio	1		
2	2015	OS_Farmer Danyle	City, street	4	<u> </u>	10011900	10011900- Durum wheat		Durum wheat	125 775 kg	Bio	1		
						10051090	10051090-Maize (corn)		Maize (corn)	285 288 kg	Bio	1		
						12019000	12019000-Soy beans		Soybeans	166 025 kg	Bio	1		1
						12060010	12060010-Sunflower seeds, whether or not broker		Sunflower seed	194 590 kg	Bio	1	<u> </u>	
2	2015	OS_Farmer Dmytr	City, street	4	<u> </u>	10011900	10011900- Durum wheat		Durum wheat	224 790 kg	Bio	1		
						100510	10051090-Maize (corn)		Maize (corn)	233 909 kg	Bio	1		
					A	<b>JU</b> 0	12019000-Soy beans		Soybeans	184 484 kg	Bio	1	<u> </u>	
						12060010	12060010-Sunflower seeds, whether or not broker		Sunflower seed	147 587 kg	Bio	1	<u> </u>	
2	2015	OS_Farmer Eva	City, street	4		10011900	10011900- Durum wheat		Durum wheat	542 926 kg	Bio	1	<b>=</b>	
						10051090	10051090-Maize (corn)		Maize (corn)	1 122 229 kg	Bio	1		1
						12019000	12019000-Soy beans		Soybeans	334 590 kg	Bio	1		1
						12060010	12060010-Sunflower seeds, whether or not broker		Sunflower seed	147 587 kg	Bio	1		1
2	2015	OS_Farmer IIIya	City, street	4		10011900	10011900- Durum wheat		Durum wheat	103 220 kg	Bio	1		1
						10051090	10051090-Maize (corn)		Maize (corn)	97 320 kg	Bio	1		1
						12019000	12019000-Soy beans		Soybeans	184 484 kg	Bio	1		1
						12060010	12060010-Sunflower seeds, whether or not broker		Sunflower seed	169 320 kg	Bio	1		





### OS\_Farmer Artem – Amount Account







### Organic Grain Export UA – Supplier overview

#### OS\_Farmer Artem:

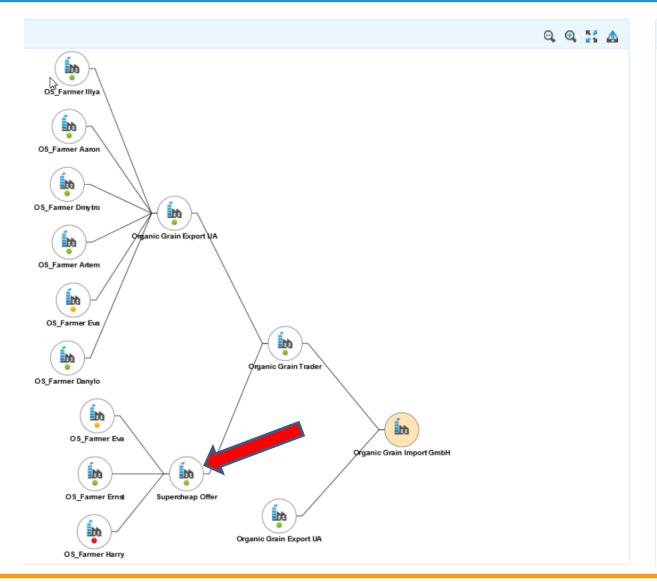
Maize (Corn): Integrity status is red, but certification status is green because
he has a valid certification. As long as the certifier does not investigate/find
out/notice the over-delivery, the status does not change.

#### OS\_Farmer Eva

- Maize (corn) and soybeans: Integrity status is red because Eva delivered wrong amounts to Organic Grain Export UA







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# Supercheap Offer – Supplier overview

	Season	Name	Address	Number of deliveries in season	Certificationstatus	Intrastat ID	Productgroup	Product ID	Product description	Delivered amount	Bio/Conv	of Deliveries	Certificationstatus	status
4	2015	OS_Farmer Ernst		4		1900	10011900- Durum wheat	,	Durum wheat	303 973 kg	Bio	1	<b>.</b>	
						10051090	10051090-Maize (corn)		Maize (corn)	420 860 kg	Bio	1		4
						12019000	12019000-Soy beans		Soybeans	164 325 kg	Bio	1		
						12060010	12060010-Sunflower seeds, whether or not brol		Sunflower seed	147 587 kg	Bio	1		-
2	2015	OS_Farmer Eva	City, street	2	_	10051090	10051090-Maize (corn)		Maize (corn)	627 210 kg	Bio	1	<b>=</b>	
						12019000	12019000-Soy beans		Soybeans	229 760 kg	Bio	1		
2	2015	OS_Farmer Harry	City, street	4	=	10011900	10011900- Durum wheat		Durum wheat	224 790 kg	Bio	1		_
						10051090	10051090-Maize (corn)		Maize (corn)	233 909 kg	Bio	1		
						12019000	12019000-Soy beans		Soybeans	184 484 kg	Bio	1		
						12060010	12060010-Sunflower seeds, whether or not brol		Sunflower seed	147 587 kg	Bio	1		



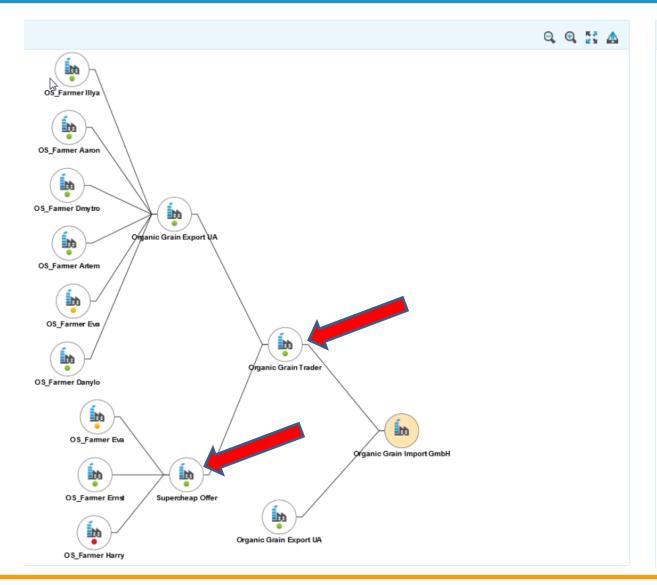


### Supercheap Offer – Supplier overview

- OS\_Farmer Eva:
  - Overall certification status is yellow (durum wheat has an invalid certification status)
  - Maize (corn) and Soybeans: Certification status is okay, delivery amount is too high
- OS\_Farmer Harry
  - All products: Certification status is invalid (withdrawn), integrity status is automatically invalid







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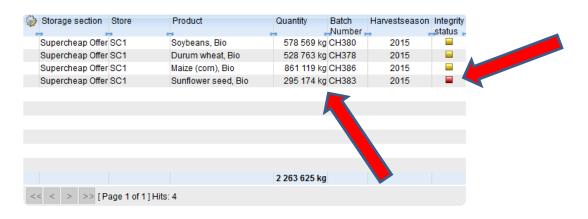
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## Supercheap - Inventory Organic Grain Trader Turkey — Supplier overview



Se	eason	Name	Address	Number of deliveries in season	Certificationstatus	Intrastat ID	Productgroup	Product ID	Product description	Delivered amount	Bio/Conv	Number of Deliveries	Certificationstatus	Integrity status
20	15 (	Organic Grain Export UA T 01	12301 City 01, Street 01	4		10011900 10051090 12019000 12060010	10011900- Durum wheat 10051090-Maize (corn) 12019000-Soy beans 12060010-Sunflower seeds, whether or not broken		Durum wheat Maize (corn) Soybeans Sunflower seed	1 350 000 kg 2 960 000 kg 1 350 000 kg 900 000 kg	Bio Bio	1 1 1 1		
20	15	Supercheap Offer	Capetown, strange	4		10011900 10051090 12019000 12060010	10011900- Durum wheat 10051090-Maize (corn) 12019000-Soy beans 12060010-Sunflower seeds, whether or not broken		Durum wheat Maize (corn) Soybeans Sunflower seed	450 000 kg 1 250 000 kg 500 000 300 000 kg	Rio	1 1 1 1		





### Organic Grain Trader Turkey – Supplier overview

#### Organic Grain Export UA

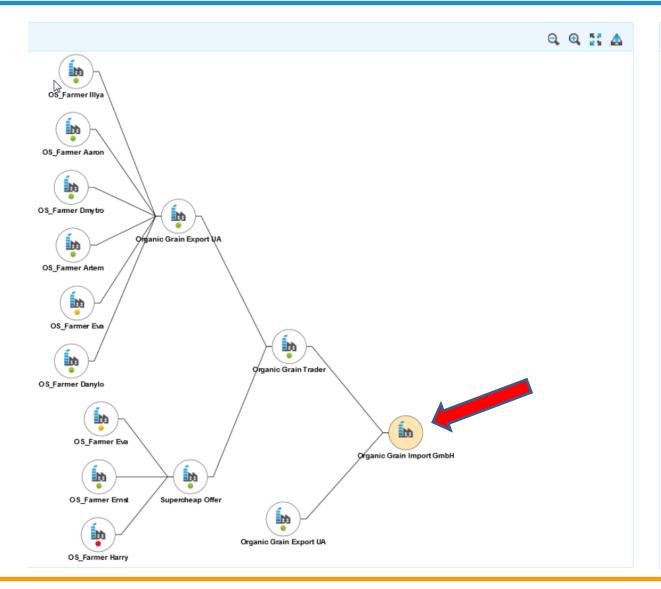
- Durum wheat: Eva's certification status is invalid (withdrawn), integrity status is automatically invalid
- Maize (corn): Integrity status is yellow because Eva and Artem have an invalid integrity status
- Soybeans: Integrity status is yellow because Eva has an invalid integrity status

#### Supercheap Offer

- Durum wheat, Maize (corn), Soybeans: Integrity status is yellow because Eva and Harry have an invalid integrity status
- Sunflower: Red status because Supercheap Offer delivered more than he has bought







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Organic Grain Import GmbH – Supplier overview

(C)	Season	Name	Address	Number	Certificationstatus	Intrastat ID	Productgroup	Product	Product	Delivered	Bio/Conv	Number	Certificationstatus	Integrity
				of				ID	description	amount		of		status
				deliveries								Deliveries		
				in										
		•		"season "			<b>—</b>							4 4
		Organic Grain Export UA T 01	12301 City 01, Street 0	1 2		10051090	10051090-Maize (corn)		Maize (corn)	50 000 kg	Bio	1	<u> </u>	
						12019000	12019000-Soy beans		Soybeans	825 000 kg	Bio	1	<b>=</b>	
	2015	Organic Grain Trader	Izmir, Street	8		10011900	10011900- Durum wheat		Durum wheat	1 775 000 kg	Bio	2	<u> </u>	<u>-</u>
						10051090	10051090-Maize (corn)		Maize (corn)	4 160 000 kg	Bio	2	<u> </u>	_
						12019000	12019000-Soy beans		Soybeans	1 835 000 kg	Bio	2	<u> </u>	<u> </u>
						12060010	12060010-Sunflower seeds, whether or not broken		Sunflower seed	1 200 000 kg	Bio	2	<b>=</b>	<u>-</u>

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# Thank you

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