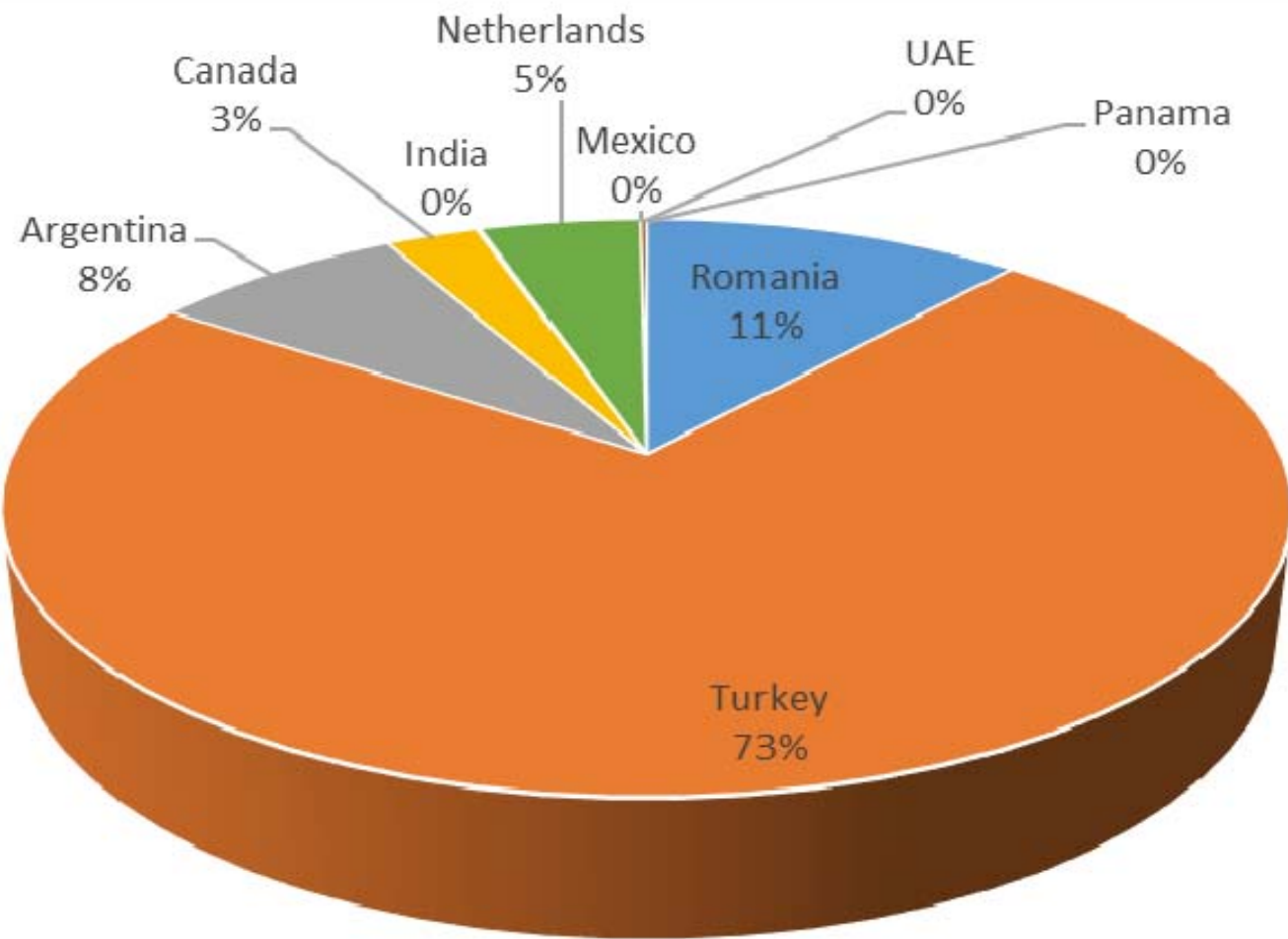


Fraudulent Grain Imports are Hurting Profits and Production in the United States

John Bobbe, Organic Farmers' Agency for Relationship Marketing, Inc.

"Improving Integrity of Organic Supply Chains"
September 21-22, 2017
Odesa, Ukraine



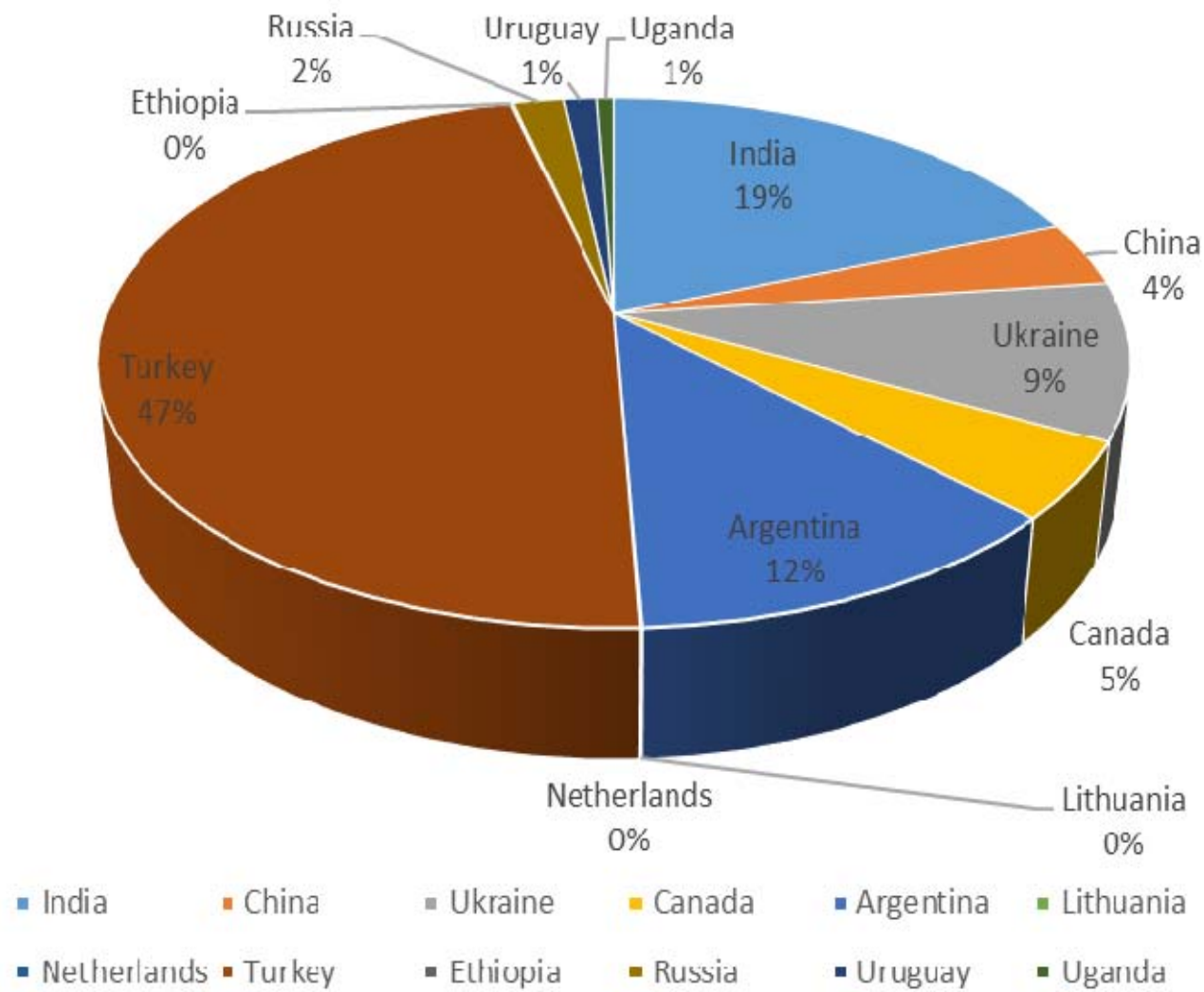


2016 Imported Organic Volume by Country

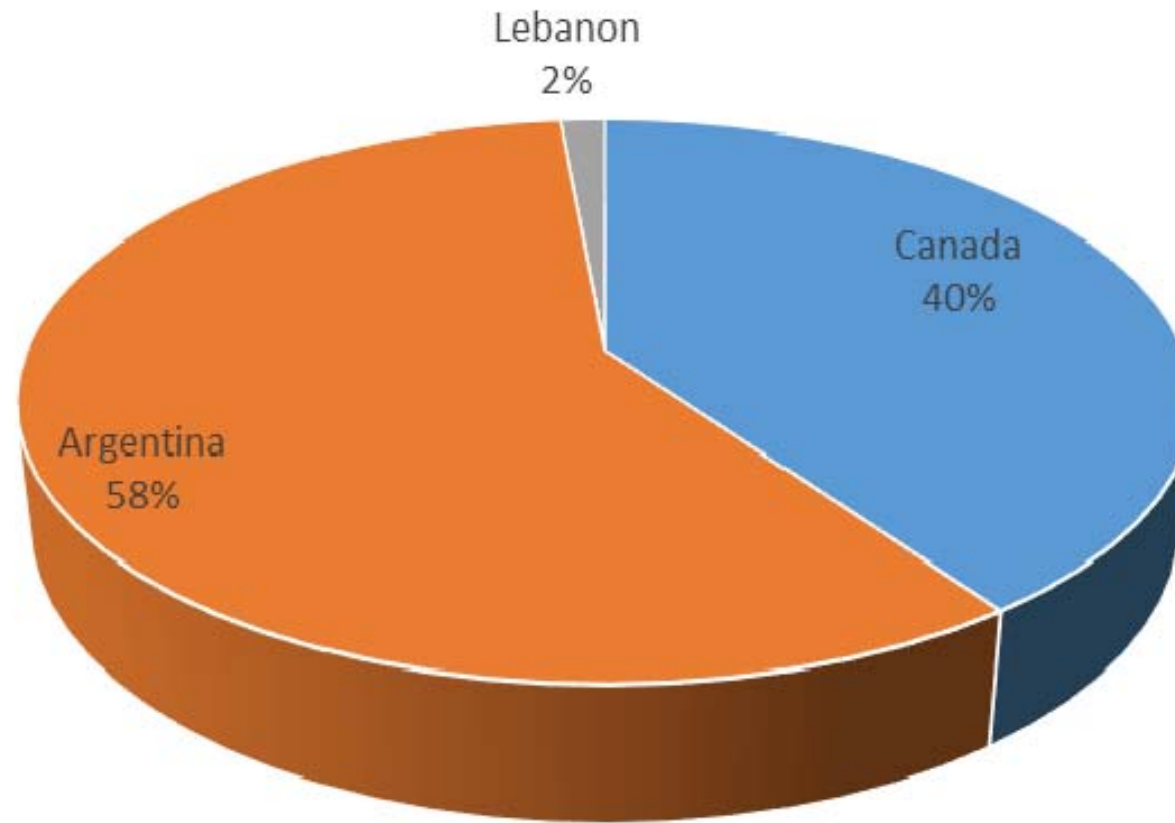
Corn

- Romania
- Turkey
- Argentina
- Canada
- India
- Netherlands
- Mexico
- UAE
- Panama

2016 Imported Organic Soybean Volume by Country



2016 Imported Organic Durum Wheat by Volume



■ Canada ■ Argentina ■ Lebanon

The U.S. Organic Market is continuing to grow at a rate of 14% per year.

Acres coming into organic production are growing about 2% per year.

“The labels said ‘organic’. But these massive imports of corn and soybeans weren’t,”



Photo credit: Washington Post (May 12, 2017)

Supply Chain Integrity, Steps to Eliminating Organic Fraud

We fully support adoption of and implementation of the European Commission Directorate General for Agriculture and Rural Development Guidelines for 2016 and 2017 by our National Organic Program

Technologies to monitor supplies from various regions

Increased transparency using electronic platforms as outlined by the EU

Use of International Maritime Laws with regard to cargos and documentation including what the cargo is insured for

More consistent oversight of USDA's National Organic Program including third party oversight

More focus on where problems are in the supply chain-risk based inspection